

# **COMPANY PROFILE**

The Rayomar Group was founded in 1980 by our Chairman, Ramon C. Garcia. Today, Rayomar Management has seen the birth of several companies and joint ventures in the shipping, logistics, and trading industries. Such is the "Spirit of Enterprise" — seizing opportunities, creating value, and overcoming difficulties is what our group is about.

Through the years, the Rayomar group has been painstakingly built with a focus on doing things Right, as well as doing the Right things. We believe in investing in our people as they are our engine for growth. We believe in playing as a team and playing to win, but not at all costs. We play by the rules! And we believe that excellence is a process, a moving target, and that mediocrity is our enemy.

These beliefs, founded on integrity, business excellence, and entrepreneurial leadership, are the hallmarks of our group's success. With gratefulness and humility, we look forward to many more years of growth and opportunity. It is to this end, the inspiration to serve our customers, provide greater value to our business partners, and care for our employees, that we dedicate our work over the coming years. Their success is our success!

#### **Corporate Officers**

Chairman: Mr. Ramon C. Garcia
President: Mr. Jose Ramon R. Garcia
VP/Treasurer: Mr. Jose Antonio R. Garcia
Chief Finance Officer Mr. Jose Edwin S. Fernandez
Corp. Secretary Atty. Glenn M. Mangaoil
Business Dev. Mgr: Mr. Rene R. Garcia

## **The RMI Group**

Rayomar Management, Inc.
Orient Freight International, Inc.
Swire Travel Philippines, Inc.
Asiatrans International, Inc.
Ventis Maritime Corporation
Oste Crewing
Oriental Merchants, Inc.

Chariot Trailer Leasing Corp.

K Line Philippines, Inc.
Rayomar Insurance Business Agencies
K Line Logistics, Philippines
Rayomarine
Transmar Agencies, Inc.
Rayomar Metro Services, Inc.
Rayomar Outreach Foundation, Inc.



### **OUR MISSION**

To achieve industry leadership and commercial success by meeting our customers' needs through superior Service and Products, with sustainable growth in market share and profitability for the benefit of our Employees, Stockholders and Society.

#### **OUR VISION**

To be recognized as the most Entrepreneurial business group in the country.

### **CORPORATE PHILOSOPHY**

Success with integrity, through Business Excellence and Entrepreneurship.

# **QUALITY POLICY**

"Rayomar is committed to provide value-adding management services to its subsidiaries and ensure continuous customer satisfaction by:

- 1. Developing high caliber management teams in our subsidiaries,
- 2. Providing our subsidiaries with the necessary tools and support system, to help them achieve their goals,
- 3. Implementing and continually improving the company's quality management system,
- 4. Complying with all customer requirements as well as statutory and regulatory requirements,

Thereby contributing to Team Rayomar's commercial success and market leadership."

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